Received By: tkuczens

2009 DRAFTING REQUEST

Bill

Received: 12/18/2009

Wanted: As time permits				Identical to LRB:			
For: Robert Wirch (608) 267-8979				By/Representing: Michael Tierney			
This file may b	e shown to	any legislator:	NO		Drafter: tkuczens		
May Contact:					Addl. Drafters:		
Subject:	Occupation	onal Reg pro	f lic		Extra Copies:		
Submit via ema	ail: YES						
Requester's em	ail:	Sen.Wirch@	legis.wisco	nsin.gov			
Carbon copy (C	CC:) to:	tracy.kuczen	ski@legis.v	wisconsin.go	ov		
Pre Topic:							
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Topic:							
Changes to reg	gulations go	overning profess	sional emple	oyer organiz	ations		
Instructions:						.,,	
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LRB-4033 01/27/2010 11:48:46 AM Page 2

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FE Sent For:

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LRB-4033 01/27/2010 10:09:13 AM Page 2

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FE Sent For:

2009 DRAFTING REQUEST

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LRB-4033 01/22/2010 10:16:25 AM Page 2

FE Sent For:

2009 DRAFTING REQUEST

Bill

Received: 12/18/2009	Received By: tkuczens

Wanted: As time permits Identical to LRB:

For: Robert Wirch (608) 267-8979 By/Representing: Michael Tierney

This file may be shown to any legislator: **NO**Drafter: **tkuczens**

May Contact: Addl. Drafters:

Subject: Occupational Reg. - prof lic Extra Copies:

Submit via email: YES

Requester's email: Sen.Wirch@legis.wisconsin.gov

Carbon copy (CC:) to: tracy.kuczenski@legis.wisconsin.gov

Pre Topic:

No specific pre topic given

Topic:

Changes to regulations governing professional employer organizations

Instructions:

See attached

Drafting History:

<u>Vers.</u> <u>Drafted</u> <u>Reviewed</u> <u>Typed</u> <u>Proofed</u> <u>Submitted</u> <u>Jacketed</u> <u>Required</u>

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FE Sent For:

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Bill

Received: 12/18/2009					Received By: tkuczens			
Wanted: As time permits					Identical to LRB:			
For: Robe	ert Wirch (6	508) 267-8979			By/Representing:	Michael Tier	ney	
This file n	nay be shown	n to any legislato	or: NO		Drafter: tkuczens			
May Conta	act:				Addl. Drafters:			
Subject:	Occupa	ational Reg p	rof lic		Extra Copies:			
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Requester	's email:	Sen.Wirch	@legis.wisc	eonsin.gov				
Carbon co	ppy (CC:) to:	tracy.kucz	enski@legis	s.wisconsin.ge	ov			
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FE Sent For:

Kuczenski, Tracy

From:

Tierney, Michael

Sent:

Wednesday, December 16, 2009 2:17 PM

To: Subject:

Kuczenski, Tracy **Drafting request**

Attachments:

20091216141445247.pdf

Hi Tracy -

Please find attached a drafting request related to professional employer organizations.

If you have questions, please feel free to speak with Jason Childress or Adam Peer.

Adam can be reached at (703) 739-8179, Jason can be reached at (608) 258-4468.

Thank you.

217-409 au

Mike Tierney

Office of Senator Wirch

t. w. 12/28/09

t. w. 12/28/09

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7.pdf (194 KB)...

Suggested Revisions to

Chapter 461 - Professional Employer Organizations (WI Stats.)

Detailed

Intent: To modify chapter 461 (WI Stats.) to:

- 1. Name the chapter the "Wisconsin Professional Employer Organization Act".
- 2. Clarify that a PEO is not a "temporary help agency" as defined in s. 102.01(2)(f) or a "temporary help company" as defined in s. 108.02(24m) or similar entity or person.
- 3. Rename "limited registration", "small operations" to avoid confusion with similar term.
- Clarify what an applicant for a small operations registration (currently, limited registration) must file (see 7 also to correct a cross-reference).
- 5. Direct the department to maintain a list of registered PEOs that is readily available to the public.
- 6. Clarify that tax credits and economic benefits offered by local government also belong to the client.
- Clarify that credits, mandated expenditures, etc. by the state or local government on a per capital basis shall be determined at the client-level.
- 8. Correct cross-reference (language not included, see revisor's footnote in chapter 461)

Section 1: 461.02(7) of the statutes as affected by 2009 Wisconsin Act 29 is created to read:

(7) This chapter may be referred to as the "Wisconsin Professional Employer Organization Act".

961.01(5) Section 2: 461.02(5) of the statutes as affected by 2009 Wisconsin Act 29 is amended to read:

(5) "Professional employer organization" means a person that is engaged in the business of entering into written contracts for the provision of the nontemporary, ongoing employee workforce of a client and providing services under those contracts and that under those contracts has the obligation to pay the employees providing services for those clients from its own accounts, regardless of whether the person uses the term "professional employer organization," "PEO," "staff leasing company," "registered staff leasing company," "employee leasing company," or "administrative employer," or uses any other name, as part of the person's business name or to describe the person's business. A professional employer

agena organization is not a "temporary help company" as defined in s. 102.01(2)(f)¹ or a "temporary help company" as defined in s. 108.02(24m)2.

Section 3: 461.02(5) of the statutes as affected by 2009 Wisconsin Act 29 is amended to read:

(5) SMALL OPERATIONS REGISTRATION. (a) Except as provided in sub. (7) (b), a professional employer organization or professional employer group that is domiciled outside this state, that is registered or licensed as a professional employer organization or professional employer group in another state, that does not maintain an office in this state or directly solicit clients that are located or domiciled in this state, and that has no more than 50 employees performing services for clients in this state on any given day may apply for small operations registration under this section by filing with the department a small operations registration form prescribed by the department and paying the initial credential fee determined by the department under s. 440.03 (9) (a). An applicant that is seeking limited registration shall provide the department with information and documentation showing that the applicant meets the qualifications specified in this paragraph for small operations registration. (b) Except as provided in sub. (7) (b), a professional employer organization or professional employer group seeking small operations registration that has employees performing services for clients in this state on July 1, 2009, shall register with the department as provided in sub. (3) (a), and the initial limited registration shall be valid as provided in sub. (3) (a).

Section 4: 461.02(9) of the statutes as affected by 2009 Wisconsin Act 29 is amended to read:

(9) LIST OF REGISTRANTS; CONFIDENTIALITY. The department shall maintain a list of all professional employer organizations and professional employer groups registered under this section that is readily available to the public by electronic or other means. All records maintained by the department that contain any information obtained from an applicant or registrant are confidential and not open to public inspection or copying under s. 19.35 (1) unless one of the following applies:

- (a) Disclosure of the record is necessary for the administration of this section.
- (b) A court of competent jurisdiction in this state orders the department to release the record.
- (c) The requester is the department of children and families or a county child support agency under s. 59.53 (5), the request is made under s. 49.22 (2m), and the request is limited to the name, home

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contradicts next senting re: confidentiality?

name of company address phone hunter web site update annually

¹ 108.02(24m) (WI Stats.) Temporary help company. "Temporary help company" means an entity which contracts with a client to supply individuals to perform services for the client on a temporary basis to support or supplement the workforce of the client in situations such as personnel absences, temporary personnel shortages, and workload changes resulting from seasonal demands or special assignments or projects, and which, both under contract and in fact: (a) Negotiates with clients for such matters as time, place, type of work, working conditions, quality, and price of the services; (b) Determines assignments or reassignments of individuals to its clients, even if the individuals retain the right to refuse specific assignments; (c) Sets the rate of pay of the individuals, whether or not through negotiation;(d) Pays the individuals from its account or accounts; and (e) Hires and terminates individuals who perform services for the clients.

² 102.01(2)(f) (WI Stats.) "Temporary help agency" means an employer who places its employee with or leases its employees to another employer who controls the employee's work activities and compensates the first employer for the employee's services, regardless of the duration of the services.

address, and business address of the applicant, registrant, or controlling person who is the subject of the request and any financial information about the applicant, registrant, or controlling person contained in the record.

(d) The department of revenue requests the record for the purpose of locating a person, or the assets of a person, who has failed to file tax returns, who has underreported taxable income, or who is a delinquent taxpayer; identifying fraudulent tax returns; or providing information for tax-related prosecutions.

Section 5: 461.04(4) of the statutes as affected by 2009 Wisconsin Act 29 is amended to read:

(4) TAX CREDITS, OTHER ECONOMIC DEVELOPMENT INCENTIVES, AND REQUIREMENTS. For purposes of determining:

(a) Tax credits, other economic development incentives provided by the state or local governmental unit as defined in s. 19.42(7u)³ that are based on providing employment, or any other benefits that arises out of the employment of an employee of a professional employer organization or professional employer group who is performing services for a client, such an employee is considered to be an employee solely of the client, and the client is entitled to the benefit of the tax credit, economic development incentive, or other benefit. If the amount of a tax credit, incentive, or benefit described in this subsection is based on the number of employees employed by a client, only those employees of a professional employer organization or professional employer group who are performing services for the client shall be treated as employees employed by the client, and employees of the professional employer organization or professional employer group who are performing services for another client shall not be treated as employees employed by the client. On request of a client that is seeking a tax credit, incentive, or other benefit described in this subsection or of an agency of this state that is responsible for administering such a tax credit, incentive, or benefit, a professional employer organization or professional employer group shall provide any employment information reasonably required by the agency that is necessary to support a claim, application, or other action by the client.

(b) Tax assessed, assessment, mandated expenditure, or mandated benefit by the state or local governmental unit as defined in s. 19.42(7u) on a per capita or per employee basis shall be assessed against the client for employees providing services for those clients and against the professional employer organization for employees not providing services to a client, Benefits or monetary consideration that meet the requirements of mandates imposed on a client and that are received by employees providing services for a client through the professional employer organization either through payroll or through benefit plans sponsored by the professional employer organization shall be credited against the client's obligation to fulfill such mandates

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^{1 19.42(7}u) (WI Stats) "Local governmental unit" means a political subdivision of this state, a special purpose district in this state, an instrumentality or corporation of such a political subdivision or special purpose district, a combination or subunit of any of the foregoing or an instrumentality of the state and any of the foregoing.



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State of Misconsin 2009 - 2010 LEGISLATURE



PRELIMINARY DRAFT - NOT READY FOR INTRODUCTION

SA Inserts in 1/5/10

AN ACT ...; relating to: professional employer organizations.

Analysis by the Legislative Reference Bureau

This is a preliminary draft. An analysis will be provided in a later version.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

SECTION 1. 461.01 (5) of the statutes is amended to read:

461.01 (5) "Professional employer organization" means a person that is engaged in the business of entering into written contracts for the provision of the nontemporary, ongoing employee workforce of a client and providing services under those contracts and that under those contracts has the obligation to pay the employees providing services for those clients from its own accounts, regardless of whether the person uses the term "professional employer organization," "PEO," "staff leasing company," "registered staff leasing company," "employee leasing company," or "administrative employer," or uses any other name, as part of the

person's business name or to describe the person's business. "Professional employer organization" does not mean a temporary help agency, as defined in s. 102.01 (2) (f), or a temporary help company, as defined in s. 108.02 (24m).

History: 2007 a. 189

SECTION 2. 461.02 (5) (a) to (d) of the statutes, as affected by 2009 Wisconsin

Act 29, samended to read:

461.02 (5) LIMITED SMALL OPERATIONS REGISTRATION.) (a) Except as provided in sub. (7) (b), a professional employer organization or professional employer group that is domiciled outside this state, that is registered or licensed as a professional employer organization or professional employer group in another state, that does not maintain an office in this state or directly solicit clients that are located or domiciled in this state, and that has no more than 50 employees performing services for clients in this state on any given day may apply for limited small operations registration under this section by filing with the department a limited small operations registration form prescribed by the department and paying the initial credential fee determined by the department under s. 440.03 (9) (a). An applicant that is seeking limited small operations registration shall, in addition to the information provided under sub. (2), provide the department with information and documentation showing that the applicant meets the qualifications specified in this paragraph for limited small operations registration.

(b) Except as provided in sub. (7) (b), a professional employer organization or professional employer group seeking <u>limited small operations</u> registration that has employees performing services for clients in this state on July 1, 2009, shall register with the department as provided in sub. (3) (a), and the initial <u>limited small operations</u> registration shall be valid as provided in sub. (3) (a).

	(c) Except as provided in sub. (7) (b), a professional employer organization or
	professional employer group seeking limited small operations registration that does
	not have employees performing services for clients in this state on July 1, 2009, shall
	register with the department as provided in sub. (3) (b), before contracting with a
	client in this state, and the initial limited small operations registration shall be valid
	as provided in sub. (3) (b).
	(d) Except as provided in sub. (7) (b), a professional employer organization or
	professional employer group registered under this subsection that wishes to renew
	its limited small operations registration shall, in addition to complying with sub. (4),
	provide the department with information and documentation showing that the
	professional employer organization or professional employer group continues to
	meet the qualifications specified in par. (a) for limited small operations registration,
Histo	and the limited small operations registration shall be valid as provided in sub. (4). (introo) (except 461.62 (9)(title)) Spectron 2. 461.09 (0) 641 a statute in such as 161.09 (0) (0)
	SECTION 3. 461.02 (9) of the statutes is renumbered 461.02 (9) (a) and amended to read:
	to read.
/	461.02 (9) (LIST OF REGISTRANTS; CONFIDENTIALITY.) (a) The department shall
	maintain and annually update a list of all professional employer organizations and
	professional employer groups registered under this section, and shall make the list
	available on the department's Internet web site. The list of registrants required
	under this paragraph shall include the address, phone number, and, if applicable, Internet web address of each registrant.
(b1	(b) All records maintained by the department that contain any information
	obtained from an applicant or registrant are confidential and not open to public
	inspection or copying under s. 19.35 (1) unless one of the following applies:

SECTION 3

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ministration of this section.

A court of competent jurisdiction in this state orders the department to release the record.

3. The requester is the department of children and families or a county child support agency under s. 59.53 (5), the request is made under s. 49.22 (2m), and the request is limited to the name, home address, and business address of the applicant, registrant, or controlling person who is the subject of the request and any financial information about the applicant, registrant, or controlling person contained in the record.

4. The department of revenue requests the record for the purpose of locating a person, or the assets of a person, who has failed to file tax returns, who has underreported taxable income, or who is a delinquent taxpayer; identifying fraudulent tax returns; or providing information for tax-related prosecutions.

History: 2007 a. 189; 2009 a. 29. SECTION 4. 461.04 (4) of the statutes is renumbered 461.04 (4) (b) and amended

to read:

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(TAX CREDITS AND OTHER ECONOMIC DEVELOPMENT INCENTIVES; 461.04 **(4)**

REQUIREMENTS. For purposes of determining tax credits, other economic development incentives provided by the state or a local governmental unit that are based on providing employment, or any other benefits that arises arise out of the employment of an employee of a professional employer organization or professional employer group who is performing services for a client, such an employee is considered to be an employee solely of the client, and the client is entitled to the benefit of the tax credit, economic development incentive, or other benefit. If the amount of a tax credit, incentive, or benefit described in this subsection paragraph $\mathbf{2}$

is based on the number of employees employed by a client, only those employees of a professional employer organization or professional employer group who are performing services for the client shall be treated as employees employed by the client, and employees of the professional employer organization or professional employer group who are performing services for the professional employer organization or professional employer group or for another client shall not be treated as employees employed by the client. On request of a client that is seeking a tax credit, incentive, or other benefit described in this subsection paragraph or on request of an agency of this state that is responsible for administering such a tax credit, incentive, or benefit, a professional employer organization or professional employer group shall provide any employment information requested and reasonably required by the agency that is necessary to support a claim, application, or other action by the client.

History: 2007 a. 189; 2009 a. 29.

SECTION 5. 461.04 (4) (a) of the statutes is created to read:

461.04 (4) (a) In this subsection, "local governmental unit" has the meaning given in s. 19.42 (7u).

Section 6. 461.04 (4) (c) of the statutes is created to read:

461.04 (4) (c) Taxes, assessments, expenditures, or benefits required by the state or a local governmental unit to be paid by an employer on a per employee basis shall be paid by, assessed against, or charged to a client if the employee is providing services for that client or by a professional employer organization or professional employer group if the employee is not providing services for a client. Benefits or monetary consideration provided or paid to an employee by a professional employer organization or professional employer group shall be credited against the obligations

l	required to be paid by, assessed against, or charged to the client if the benefits or
2	monetary consideration provided or paid to the employee satisfy the requirements
3	imposed by the state or local governmental unit.

SECTION 7. 461.10 of the statutes is created to read:

5 461.10 Short title. This chapter shall be known as the "Wisconsin 6 Professional Employer Organizations Act."

7 (END)

2009-2010 DRAFTING INSERT FROM THE LEGISLATIVE REFERENCE BUREAU

LRB-4033/P1bkins TKK:bjk:...

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	1ns 2-5
1	SECTION 1. 461.02 (5) (title) of the statutes is amended to read:
2	461.02 (5) (title) Limited Small operations registration.
3	SECTION 2. 461.02 (9) (a) to (d) of the statutes are renumbered 461.02 (9) (bm)
1	1 to 4

Kuczenski, Tracy

From:

Kuczenski, Tracy

Sent:

Wednesday, January 20, 2010 11:47 AM

To:

'Adam Peer'

Cc:

Tierney, Michael; Childress, Jason M.

Subject: RE: PEO Bill, Effective Date

Section 991.11, stats. (Effective date of acts) provides:

"Every act and every portion of an act enacted by the legislature over the governor's partial veto which does not expressly prescribe the time when it takes effect shall take effect on the day after its date of publication as designated under s. 35.095 (3) (b)."

Section 35.095 (3), stats. (Publication) provides:

(3) Publication.

35.095(3)(a)

(a) The legislative reference bureau shall publish every act and every portion of an act which is enacted by the legislature over the governor's partial veto within 10 working days after its date of enactment.

35.095(3)(b)

(b) The secretary of state shall designate a date of publication for each act and every portion of an act which is enacted by the legislature over the governor's partial veto. The date of publication may not be more than 10 working days after the date of enactment.

35.095(3)(c)

(c) Copies of each act or portion of an act enacted by the legislature over the governor's partial veto shall be available on or before its date of publication to subscribers under s. 35.87 who pick up their documents. At appropriate intervals, the officer designated under s. 35.87 shall certify to the secretary of state that each act or portion of an act was available to subscribers on or before its date of publication.

Tracy

Tracy K. Kuczenski Legislative Attorney Wisconsin Legislative Reference Bureau (608) 266-9867 Tracy.Kuczenski@legis.wisconsin.gov

From: Adam Peer [mailto:apeer@napeo.org]
Sent: Wednesday, January 20, 2010 11:42 AM

To: Kuczenski, Tracy

Cc: Tierney, Michael; Childress, Jason M. **Subject:** RE: PEO Bill, Effective Date

When does publication take place or how does that work?

ADAM PEER ASSISTANT DIRECTOR, STATE GOVERNMENT AFFAIRS

703-739-8179 | apeer@napeo.org | www.napeo.org

National Association of Professional Employer Organizations

From: Kuczenski, Tracy [mailto:Tracy.Kuczenski@legis.wisconsin.gov]

Sent: Wednesday, January 20, 2010 12:41 PM

To: Adam Peer

Cc: Tierney, Michael; Childress, Jason M. **Subject:** RE: PEO Bill, Effective Date

Unless I draft an effective date that states otherwise, the bill will become effective on the day after publication. See Wis. Stat. ss. 991.11 and 35.095 (3) (b).

Tracy K. Kuczenski
Legislative Attorney
Wisconsin Legislative Reference Bureau
(608) 266-9867
Tracy Kuczenski@legis.wisconsin.gov

From: Adam Peer [mailto:apeer@napeo.org]
Sent: Wednesday, January 20, 2010 11:38 AM

To: Kuczenski, Tracy

Cc: Tierney, Michael; Childress, Jason M.

Subject: PEO Bill, Effective Date

Tracy, on the PEO draft, the industry would like the bill to become law/become effective as soon as possible, because it may impact pending registrations.

If it isn't already, could it be drafted in a way that accomplishes that.

Thanks, Adam.

ADAM PEER ASSISTANT DIRECTOR, STATE GOVERNMENT AFFAIRS

703-739-8179 | apeer@napeo.org | www.napeo.org

National Association of Professional Employer Organizations

Kuczenski, Tracy

From: Adam Peer [apeer@napeo.org]

Sent: Tuesday, January 19, 2010 10:54 PM

To: Kuczenski, Tracy
Cc: Tierney, Michael

Subject: RE: PEO Draft LRB 09-4033

Tracy, I had the chance to read through these. I think these changes work and I agree with your thoughts and would welcome them in the P2 draft. I'll run the P2 draft by my general counsel, but I think this will do the trick. Thanks so much for your attention to the details. Adam

Adam Peer

Assistant Director, State Government Affairs
National Association of Professional Employer Organizations

Office: 703-739-8179 Email: apeer@napeo.org Web: www.napeo.org

NAPEO's moved to ...

707 N. St. Asaph Street, Alexandria, VA 22314

From: Adam Peer

Sent: Tuesday, January 19, 2010 5:11 PM

To: 'Kuczenski, Tracy' **Cc:** Tierney, Michael

Subject: RE: PEO Draft LRB 09-4033

Tracy, let me read this over and get you an email tonight. But at first glance, these look great to me.

BTW – This chapter has a note about a cross-reference error, does it make sense to correct that too? Adam

Adam Peer

Assistant Director, State Government Affairs
National Association of Professional Employer Organizations

Office: 703-739-8179 Email: apeer@napeo.org Web: www.napeo.org

NAPEO's moved to ...

707 N. St. Asaph Street, Alexandria, VA 22314

From: Kuczenski, Tracy [mailto:Tracy.Kuczenski@legis.wisconsin.gov]

Sent: Tuesday, January 19, 2010 5:06 PM

To: Adam Peer **Cc:** Tierney, Michael

Subject: RE: PEO Draft LRB 09-4033

Hi Mike and Adam -

I wanted to bring your attention to a couple of house-cleaning issues that I am incorporating into LRB-4033/P2:

- A. I would like to make the following changes to current law s. 461.02 (4) (a), which governs renewal of registration:
- 1. Eliminate the sentence that notes that "A renewal of registration is valid for one year after the date of renewal." I added this sentence to s. 461.02 (4) (a) in 2009 Wis. Act 29, and should not have.

In general, the DRL chapters do not specify the terms of a license or registration or of the renewal of a license or registration within the chapter governing the licensed profession. The terms for renewal of licenses are specified in s. 440.08 (2) (a). Section 461.02 (4) (a) specifically cross-references that section of the statutes. For that reason, the inclusion of an additional statement regarding renewal of registration in s. 461.02 (4) (a) is duplicative at best and confusing at worst (what does "one year after the date of renewal" mean for an applicant whose renewal is issued on a date that is before the date on which the initial license was to expire or before the renewal was required under s. 440.08 (2) (a)?).

- 2. Clarify that the reference to the financial statement described in s. 461.02 (2) (f), requires the registrant to submit a financial statement updated to reflect the current financial condition of the registrant. (Currently, s. 461.02 (4) (a) makes reference to an "updated financial statement as described in s. 461.02 (2) (f)," when there is no description of an "updated financial statement" in s. 461.02 (2) (f).
- 3. Clarify that PEOs and PEGs registered under sub. (5) need not submit a financial statement as a condition of renewal.
- 4. Eliminate the reference to the "wishes" of a registrant and substitute a simple directive that applications for renewal must be received by the applicable renewal date under s. 440.08 (2) (a).
- B. I am amending s. 440.08 (2) (a) (intro.) to eliminate the inaccurate cross-reference to s. 461.02 (3) (a) and (b) and (4).
- C. I am amending s. 461.02 (5) (b), (c), and (d) to eliminate language at the end of these three paragraphs referencing that the "initial limited registration shall be valid as provided in sub. (3)" (or (4), as applicable). These statements are unnecessary (if not inaccurate).

Let me know if you have any questions or concerns about these changes.

Tracy

Tracy K. Kuczenski
Legislative Attorney
Wisconsin Legislative Reference Bureau
(608) 266-9867
Tracy. Kuczenski@legis.wisconsin.gov

From: Adam Peer [mailto:apeer@napeo.org] **Sent:** Tuesday, January 19, 2010 8:46 AM

To: Kuczenski, Tracy **Cc:** Tierney, Michael

Subject: RE: PEO Draft LRB 09-4033

Correct, PEOs/PEGs seeking or that has small operations registration should <u>not</u> be required to file financial statements (audited or otherwise) under <u>any</u> circumstances. Those not seeking small operations registration should be required. Thanks, Adam

Adam Peer

Assistant Director, State Government Affairs
National Association of Professional Employer Organizations

Office: 703-739-8179 Email: apeer@napeo.org Web: www.napeo.org

NAPEO's moved to ...

707 N. St. Asaph Street, Alexandria, VA 22314

From: Kuczenski, Tracy [mailto:Tracy.Kuczenski@legis.wisconsin.gov]

Sent: Tuesday, January 19, 2010 9:43 AM

To: Adam Peer Cc: Tierney, Michael

Subject: RE: PEO Draft LRB 09-4033

Hi Adam -

I have just one question: is it your intent that PEOs and PEGs with small operator registration would not be required <u>at any time</u> to submit a "financial statement that sets forth the financial condition of the applicant as of a date that is not more than 13 months preceding the date of the application, that is prepared in accordance with generally accepted accounting principles, and that has been audited by an independent certified public accountant," as required for other PEOs and PEGs under current s. 461.02 (2) (f).

Thanks, Tracy

Tracy K. Kuczenski
Legislative Attorney
Wisconsin Legislative Reference Bureau
(608) 266-9867
Tracy. Kuczenski@legis.wisconsin.gov

From: Adam Peer [mailto:apeer@napeo.org]
Sent: Tuesday, January 19, 2010 8:22 AM

To: Kuczenski, Tracy Cc: Tierney, Michael

Subject: PEO Draft LRB 09-4033

Tracy, just checking in to see if there's anything you need in revising the PEO draft for Senator Wirch's office? Thanks, Adam.

Adam Peer

Assistant Director, State Government Affairs
National Association of Professional Employer Organizations

Office: 703-739-8179 Email: apeer@napeo.org Web: www.napeo.org NAPEO's moved to...
707 N. St. Asaph Street, Alexandria, VA 22314

Kuczenski, Tracy

From:

Tierney, Michael

Sent:

Thursday, January 14, 2010 3:58 PM

To:

Kuczenski, Tracy

Subject: RE: Sen Wirch 09LRB 4033 P1 Suggested Revisions

Hi Tracy -

Could you just run with the changes Adam suggested?

Thank you.

Mike

From: Kuczenski, Tracy

Sent: Thursday, January 14, 2010 3:22 PM

To: Tierney, Michael

Subject: FW: Sen Wirch 09LRB 4033 P1 Suggested Revisions

Hi Mike -

I received these follow-up drafting instructions from Adam Peer. Should I proceed with the instructions provided in the attached documents? Were there any other changes Sen. Wirch would like me to make to the preliminary draft?

Thanks, Tracy

Tracy K. Kuczenski Legislative Attorney Wisconsin Legislative Reference Bureau (608) 266-9867 Tracy.Kuczenski@legis.wisconsin.gov

From: Adam Peer [mailto:apeer@napeo.org]
Sent: Thursday, January 14, 2010 3:09 PM

To: Kuczenski, Tracy **Cc:** Childress, Jason M.

Subject: Sen Wirch 09LRB 4033 P1 Suggested Revisions

Tracy, here are my suggestions to the draft, the one new issue that was raised to clarify for small operations: how long does the initial and renewal registration last.

If I could get another preliminary draft to double check things, I think we should be very close. Thanks, Adam.

Adam Peer

Assistant Director, State Government Affairs
National Association of Professional Employer Organizations

Office: 703-739-8179

Email: apeer@napeo.org Web: www.napeo.org

NAPEO's moved to...
707 N. St. Asaph Street, Alexandria, VA 22314

whether the person uses the term "professional employer organization," "PEO," "staff leasing company," "registered staff leasing company," "employee leasing company," or "administrative employer," or uses any other name, as part of the person's business name or to describe the person's business. "Professional employer organization" does not mean a temporary help agency, as defined in s. 102.01 (2) (f), or a temporary help company, as defined in s. 108.02 (24m).

Section 2. 461.02 (5) (title) of the statutes is amended to read:

461.02 (5) (title) Limited Small operations registration.

SECTION 3. 461.02 (5) (a) to (d) of the statutes, as affected by 2009 Wisconsin Act 29, are amended to read:

organization or professional employer group that is domiciled outside this state, that is registered or licensed as a professional employer organization or professional employer group in another state, that does not maintain an office in this state or directly solicit clients that are located or domiciled in this state, and that has no more than 50 employees performing services for clients in this state on any given day may apply for limited small operations registration under this section by filing with the department a limited small operations registration form prescribed by the department and paying the initial credential fee determined by the department under s. 440.03 (9) (a). An applicant that is seeking limited small operations registration shall, in addition to the information registration showing that the applicant meets the qualifications specified in this paragraph for limited small operations registrations.

Summary of Comments on 09-4033/P1

Page: 2

Sequence number: 1 Author: Adam Subject: Cross-Out

Date: 1/14/2010 2:36:56 PM

Sequence number: 2 Author: Adam Subject: Inserted Text Date: 1/13/2010 1:29:38 PM

Sequence number: 3 Author: Adam Subject: Inserted Text Date: 1/14/2010 2:55:16 PM required

	(b) Except as provided in sub. (7) (b), a professional employer organization or
	professional employer group seeking limited small operations registration that has
	employees performing services for clients in this state on July 1, 2009, shall register
	with the department as provided in sub. (3) (a), and the initial limited small
	operations registration shall be valid as provided in sub. (3) (a).
	(c) Except as provided in sub. (7) (b), a professional employer organization or
	professional employer group seeking limited small operations registration that does
	not have employees performing services for clients in this state on July 1, 2009, shall
	register with the department as provided in sub. (3) (b), before contracting with a
	client in this state, and the initial limited small operations registration shall be valid
,	as provided in sub. (3) (b).
1	(d) Except as provided in sub. (7) (b), a professional employer organization or
	professional employer group registered under this subsection that wishes to renew
	its <u>limited</u> <u>small operations</u> registration shall, in addition to complying with sub. (4),
	provide the department with information and documentation showing that the
	professional employer organization or professional employer group continues to
	meet the qualifications specified in par. (a) for limited small operations registration,
	and the limited small operations registration shall be valid as provided in sub. (4)
	SECTION 4. 461.02 (9) (intro.) (except 461.02 (9) (title)) of the statutes is
	renumbered 461.02 (9) (am) and amended to read:
	461.02 (9) (am) be department shall maintain and and anually update a list of
	all professional employer organizations and professional employer groups registered
	under this section, and shall make the list available on the department's Internet

Web site. The list shall include the address phone number, and, if applicable,

Internet Web site address of each registrant.

Page: 3

Sequence number: 1 Author: Adam

Subject: Replacement Text Date: 1/14/2010 2:56:10 PM

for one year

Author: Adam Subject: Cross-Out

Date: 1/14/2010 2:42:56 PM

Sequence number: 2 Author: Adam Subject: Inserted Text Date: 1/14/2010 2:58:56 PM

T(e) A [limited] small operations registration is not required to comply with the financial capability requirement under s. 461.03 or file

the financial statement required under s. 461.02 for initial application or renewal.

Sequence number: 3 Author: Adam

Subject: Replacement Text Date: 1/14/2010 2:47:00 PM

for one year after the date of renewal

Author: Adam Subject: Cross-Out

Date: 1/14/2010 2:45:36 PM



Sequence number: 4 Author: Adam Subject: Cross-Out

Date: 1/12/2010 10:54:51 AM



Sequence number: 5 Author: Adam

Subject: Replacement Text Date: 1/14/2010 2:49:36 PM Not withstanding par. (bm), the

> Author: Adam Subject: Cross-Out

Date: 1/14/2010 2:49:07 PM



Sequence number: 6 Author: Adam Subject: Cross-Out

Date: 1/13/2010 1:33:00 PM

21

1	employer group shall provide any employment information requested and
2	reasonably required by the agency that is necessary to support a claim, application,
3	or other action by the client.
4	SECTION 7. 461.04 (4) (a) of the statutes is created to read:
5	461.04 (4) (a) In this subsection, "local governmental unit" has the meaning
6	given in s. 19.42 (7u).
7	SECTION 8. 461.04 (4) (c) of the statutes is created to read:
8	461.04 (4) (c) Taxes, assessments, expenditures, or benefits required by the
9	state or a local governmental unit to be paid by an employer on a per employee basis
10	shall be paid by, assessed against, or charged to a client if the employee is providing
11	services for that client or by a professional employer organization or professional
12	employer group if the employee is 10th providing services for a client. Benefits or
13	monetary consideration provided or paid to an employee by a professional employer
14	organization or professional employer group shall be credited against the obligations
15	required to be paid by, assessed against, or charged to the client if the benefits or
16	monetary consideration provided or paid to the employee satisfy the requirements
17	imposed by the state or local governmental unit.
18	Section 9. 461.10 of the statutes is created to read:
19	461.10 Short title. This chapter shall be known as the "Wisconsin
20	Professional Employer Organizations Act."

(END)

Page: 5

Sequence number: 1 Author: Adam Subject: Cross-Out Date: 1/14/2010 2:51:38 PM

Sequence number: 2 Author: Adam

Subject: Replacement Text

Date: 1/14/2010 2:53:08 PM

To the professional employer organization or professional employer group and not assigned to or providing t services for a specific client

Author: Adam Subject: Cross-Out

Date: 1/14/2010 2:52:09 PM

Kuczenski, Tracy

From:

Adam Peer [apeer@napeo.org]

Sent:

Tuesday, January 19, 2010 8:46 AM

To:

Kuczenski, Tracy

Cc:

Tierney, Michael

Subject: RE: PEO Draft LRB 09-4033

Correct, PEOs/PEGs seeking or that has small operations registration should not be required to file financial statements (audited or otherwise) under any circumstances. Those not seeking small operations registration should be required. Thanks, Adam

Adam Peer

Assistant Director, State Government Affairs **National Association of Professional Employer Organizations**

Office: 703-739-8179 Email: apeer@napeo.org Web: www.napeo.org

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Thanks, Tracy

Tracy K. Kuczenski Legislative Attorney Wisconsin Legislative Reference Bureau (608) 266-9867 Tracy. Kuczenski@legis.wisconsin.gov

From: Adam Peer [mailto:apeer@napeo.org] Sent: Tuesday, January 19, 2010 8:22 AM

To: Kuczenski, Tracy

Cc: Tierney, Michael

Subject: PEO Draft LRB 09-4033

Tracy, just checking in to see if there's anything you need in revising the PEO draft for Senator Wirch's office? Thanks, Adam.

Adam Peer

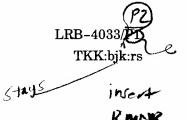
Assistant Director, State Government Affairs
National Association of Professional Employer Organizations

Office: 703-739-8179 Email: apeer@napeo.org Web: www.napeo.org

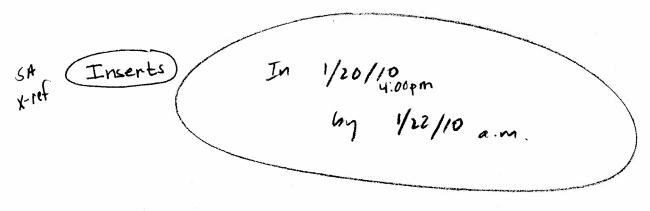
NAPEO's moved to...
707 N. St. Asaph Street, Alexandria, VA 22314



State of Misconsin 2009 - 2010 LEGISLATURE



PRELIMINARY DRAFT - NOT READY FOR INTRODUCTION



Regen

1 AN ACT to renumber 461.02 (9) (a) to (d); to renumber and amend 461.02 (9)

(intro.) (except 461.02 (9) (title)) and 461.04 (4); to amend 461.01 (5), 461.02

(5) (title) and 461.02 (5) (a) to (d); and to create 461.04 (4) (a), 461.04 (4) (c) and

461.10 of the statutes; **relating to:** professional employer organizations.

Insert

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Analysis by the Legislative Reference Bureau

This is a preliminary draft. An analysis will be provided in a later version.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

SECTION 1. 461.01 (5) of the statutes is amended to read:

461.01 (5) "Professional employer organization" means a person that is engaged in the business of entering into written contracts for the provision of the nontemporary, ongoing employee workforce of a client and providing services under those contracts and that under those contracts has the obligation to pay the employees providing services for those clients from its own accounts, regardless of

 $\mathbf{2}$

whether the person uses the term "professional employer organization," "PEO," "staff leasing company," "registered staff leasing company," "employee leasing company," or "administrative employer," or uses any other name, as part of the person's business name or to describe the person's business. "Professional employer organization" does not mean a temporary help agency, as defined in s. 102.01 (2) (f), or a temporary help company, as defined in s. 108.02 (24m).

SECTION 2. 461.02 (5) (title) of the statutes is amended to read:

461.02 (5) (title) Limited Small operations registration.

SECTION 3. 461.02 (5) (a) to (d) of the statutes, as affected by 2009 Wisconsin Act 29, are amended to read:

organization or professional employer group that is domiciled outside this state, that is registered or licensed as a professional employer organization or professional employer group in another state, that does not maintain an office in this state or directly solicit clients that are located or domiciled in this state, and that has no more than 50 employees performing services for clients in this state on any given day may apply for limited small operations registration under this section by filing with the department a limited small operations registration form prescribed by the department and paying the initial credential fee determined by the department under s. 440.03 (9) (a). An applicant that is seeking limited small operations registration shall, in addition to the information provided funder sub. (2) (provide the department with information and documentation showing that the applicant meets the qualifications specified in this paragraph for limited small operations registration.

1	(b) Except as provided in sub. (7) (b), a professional employer organization or
2	professional employer group seeking limited small operations registration that has
3	employees performing services for clients in this state on July 1, 2009, shall register
4)	with the department as provided in sub. (3) (a), and the initial limited small
(3)	operations registration shall be valid as provided in sub. (3) (a)
6	(c) Except as provided in sub. (7) (b), a professional employer organization or
7	professional employer group seeking limited small operations registration that does
8	not have employees performing services for clients in this state on July 1, 2009, shall
9	register with the department as provided in sub. (3) (b), before contracting with a
10	client in this state, and the initial limited small operations registration shall be valid
(11)	as provided in sub. (3) (b)
12	(d) Except as provided in sub. (7) (b), a professional employer organization or
13	professional employer group registered under this subsection that wishes to renew
14	$its \ \underline{limited} \ \underline{small} \ \underline{operations} \ \underline{registration} \ \underline{shall}, in \ \underline{addition} \ to \ \underline{complying} \ \underline{with} \ \underline{sub}. \ (4),$
15	provide the department with information and documentation showing that the
16	professional employer organization or professional employer group continues to
17	meet the qualifications specified in par. (a) for limited small operations registration,
18	and the limited small operations registration shall be valid as provided in sub. (4)
Insert 19	SECTION 4. 461.02 (9) (intro.) (except 461.02 (9) (title)) of the statutes is
3-18	renumbered 461.02 (9) (am) and amended to read:
21)	461.02 (9) (am) The department shall maintain and annually update a list of
22	all professional employer organizations and professional employer groups registered
23	under this section and shall make the list available on the department's Internet
24)	Web site. The list shall include the address phone number, and, if applicable,
25)	Internet Web site address of each registrant.
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Except as provided in paro (am) ^ a

(bm) All records maintained by the department that contain any information obtained from an applicant or registrant are confidential and not open to public inspection or copying under s. 19.35 (1) unless one of the following applies:

SECTION 5. 461.02 (9) (a) to (d) of the statutes are renumbered 461.02 (9) (bm) 1. to 4.

SECTION 6. 461.04 (4) of the statutes is renumbered 461.04 (4) (b) and amended to read:

461.04 (4) (b) For purposes of determining tax credits, other economic development incentives provided by the state or a local governmental unit that are based on providing employment, or any other benefits that arises arise out of the employment of an employee of a professional employer organization or professional employer group who is performing services for a client, such an employee is considered to be an employee solely of the client, and the client is entitled to the benefit of the tax credit, economic development incentive, or other benefit. If the amount of a tax credit, incentive, or benefit described in this subsection paragraph is based on the number of employees employed by a client, only those employees of a professional employer organization or professional employer group who are performing services for the client shall be treated as employees employed by the client, and employees of the professional employer organization or professional employer group who are performing services for the professional employer organization or professional employer group or for another client shall not be treated as employees employed by the client. On request of a client that is seeking a tax credit, incentive, or other benefit described in this subsection paragraph or on request of an agency of this state that is responsible for administering such a tax credit, incentive, or benefit, a professional employer organization or professional

1	employer group shall provide any employment information requested and
2	reasonably required by the agency that is necessary to support a claim, application,
3	or other action by the client.
4	SECTION 7. 461.04 (4) (a) of the statutes is created to read:
5	461.04 (4) (a) In this subsection, "local governmental unit" has the meaning
6	given in s. 19.42 (7u).
7	Section 8. 461.04 (4) (c) of the statutes is created to read:
8	461.04 (4) (c) Taxes, assessments, expenditures, or benefits required by the
9	state or a local governmental unit to be paid by an employer on a per employee basis
10	shall be paid by, assessed against, or charged to a client if the employee is providing
11	services for that client or by a professional employer organization or professional
12	employer group if the employee is not providing services for a client. Benefits or
13	monetary consideration provided or paid to an employee by a professional employer
14	organization or professional employer group shall be credited against the obligations
15	required to be paid by, assessed against, or charged to the client if the benefits or
16	monetary consideration provided or paid to the employee satisfy the requirements
17	imposed by the state or local governmental unit.
18	SECTION 9. 461.10 of the statutes is created to read:
19	461.10 Short title. This chapter shall be known as the "Wisconsin
20	Professional Employer Organizations Act."
21	(END)
	to the professional employer
	to the professional employer organization or professional employ group and not assigned to or providing services
	providing services

2009-2010 DRAFTING INSERT FROM THE LEGISLATIVE REFERENCE BUREAU

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Please

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and remove

Insert analysis

Under current law, a professional employer organization (PEO) or professional employer group (PEG) must apply for and obtain registration with the Department of Regulation and Licensing (department) prior to providing professional employer services in this state. This bill makes a number of changes to the law governing Professional Employer Organizations and Professional employer Groups

PEOS

Change to definition of PEO

Current law defines a PEO to mean a person engaged in the business of entering into written contracts for the provision of the nontemporary, ongoing employee workforce of a client and that under the contract has the obligation to pay the employees providing services for the client. A PEG is defined to mean two or more PEOs controlled by the same person. Current law defines a temporary help agency as an employer who places its employee with or leases its employees to another employer who controls the employee's work activities and compensates the first employer for the employee's services, regardless of the duration of the services. Current law defines a temporary help company as an entity which contracts with a client to supply individuals to perform services for the client on a temporary basis to support or supplement the workforce of the client in situations such as personnel absences, temporary personnel shortages, and workload changes resulting from seasonal demands or special assignments or projects and which hires and terminates the employment of, sets the rate of pay of, and pays the individuals.

This bill modifies the definition of PEO to explicitly exclude from the definition both a temporary help agency and a temporary help company.

PEO and PEG small operations registration

Currently, a PEO or PEG that has no more than 50 employees performing services for clients in Wisconsin and that is registered or licensed in another state, domiciled in another state, and does not maintain an office in Wisconsin or directly solicit clients that are located or domiciled in Wisconsin may apply for limited registration. This bill changes the the name of such registration from limited to small operations.

Currently, an application for PEO or PEG registration or the renewal of registration must be accompanied by a financial statement that sets forth the financial condition of the applicant. This bill exempts a PEO or PEG seeking small operations registration or the renewal of small operations registration from the requirement to provide a financial statement to the department.

Treatment of tax credits and economic development incentives for providing employment and payment of taxes, assessments, expenditures and benefits of employees

Current law provides that, in the event a client of a PEO or PEG is entitled to obtain tax credits or other economic development incentives from the state as a result of that client providing employment, the employees of a PEO or PEG who are providing services for that client are to be considered the employees of the client for purposes of determining the value of such tax credits or economic development

K

incentives. This bill provides that the employees of a PEO or PEG who are providing services for the client will also be considered the employees of the client for the purposes of determining the value of any tax credits or economic development incentives that may be provided by a local governmental unit to a client who provides employment. The bill defines a local governmental unit as a political subdivision of or special purpose district in this state, an instrumentality or corporation of such a political subdivision or special purpose district, a combination or subunit of a political subdivision, special purpose district, instrumentality, or corporation, or an instrumentality of the state and any of the foregoing.

The bill also requires that any taxes, assessments, expenditures, or benefits required by the state or a local governmental unit to be paid by an employer on a per employee basis is to be paid by the client of the PEO or PEG if the employee is performing services for that client, or by the PEO or PEG if the employee is not assigned to or providing services for a client. If a PEO or PEG pays any benefits or monetary consideration to its employees and the benefits or monetary consideration satisfy the requirements imposed by the state or local government unit, the amount of the benefits or monetary consideration are to be applied to any obligations required to be paid by, assessed against, or charged to a client.

Database of registrants

Currently, the department must maintain a list of registered PEOs and PEGs. This bill provides that the department must periodically update the list and make the list available on the department's Internet web site, and that the list must include the address of each registrant.

Insert 1-5

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- 2 Section 1. 440.08 (2) (a) (intro.) of the statutes is amended to read:
- 3 440.08 (2) (a) (intro.) Except as provided in par. (b) and in ss. 440.51, 442.04,
- 4 444.03, 444.11, 448.065, 447.04 (2) (c) 2., 449.17 (1m) (d), and 449.18 (2) (d), and
- 5 461.02 (3) (a) and (b) and (4), the renewal dates for credentials are as follows:

History: 1991 a. 39 ss. 3305, 3313; 1991 a. 78, 160, 167, 269, 278, 315; 1993 a. 3, 16, 102, 105, 107, 443, 463, 465; 1993 a. 490 ss. 228 to 230, 274, 275; 1995 a. 27, 233, 321, 322, 461; 1997 a. 27, 75, 81, 96, 156, 191, 237, 261, 300; 1999 a. 9, 32; 2001 a. 16, 70, 74, 80, 89; 2003 a. 150, 270, 285, 327; 2005 a. 25, 31, 242, 292, 297, 407; 2007 a. 20, 174, 189; 2009 a. 28, 29.

Insert 2-7

- 7 **SECTION 2.** 461.02 (2) (intro.) of the statutes, as affected by 2009 Wisconsin Act
- 8 29, is amended to read:
- 9 461.02 (2) (intro.) Except as provided in sub. (7) (b), an applicant for
- 10 registration under this section shall submit to the department an application for
- registration on a form prescribed by the department, together with the registration

1	fee determined by the department under s. $440.03(9)(a)$, that contains and all of the
2	following information:
3	History: 2007 a. 189; 2009 a. 29. SECTION 3. 461.02 (2) (f) of the statutes is renumbered 461.02 (2) (f) 1. and
4	amended to read:
(5)	461.02 (2) (f) 1. Except as provided under subd. 2., a financial statement that
6	sets forth the financial condition of the applicant as of a date that is not more than
7	13 months preceding the date of the application, that is prepared in accordance with
8	generally accepted accounting principles, and that has been audited by an
9	independent certified public accountant. The financial statement shall be without
10	qualification as to the going concern status of the applicant. A professional employer
11	group may meet the requirements of this paragraph by submitting a combined or
12	consolidated audited financial statement. An applicant that does not have sufficient
13	operating history to have an audited financial statement that is based on at least 12
1 4	months of operating history may meet the requirements of this paragraph by
15	submitting financial statements that have been reviewed by an independent
16	certified public accountant.
17	History: 2007 a. 189; 2009 a. 29. SECTION 4. 461.02 (2) (f) 2. of the statutes is created to read:
18	461.02 (2) (f) 2. Subdivision 1. does not apply to a professional employer
19	$organization\ or\ professional\ employer\ group\ applying\ for\ registration\ under\ sub.\ (5).$
20	SECTION 5. 461.02 (4) (a) of the statutes, as affected by 2009 Wisconsin Act 29,
21	is amended to read:
22	461.02 (4) (a) On Renewal applications shall be submitted, together with the
23	applicable renewal fee determined by the department under s. 440.03 (9) (a), to the
24	department on a form provided by the department on or before the applicable

1	renewal date specified under s. $440.08(2)(a)$ and except . Except as provided in par.
2	$\underline{pars.}$ (b) \underline{and} (c) and sub. (7) (b), a registrant that wishes to renew its registration \underline{the}
3	renewal application shall submit to the department, on forms furnished by the
4	department, a renewal application, together with an updated be accompanied by a
(5)	financial statement described, as that term is used in sub. (2) (frand the renewal fee
6	determined by the department under s. 440.03 (9) (a). A renewal of registration is
$\widehat{7}$	valid for one year after the date of renewal updated to reflect the current financial
8	condition of the registrant.

History: 2007 a. 189; 2009 a. 29. **SECTION 6.** 461.02 (4) (c) of the statutes is created to read:

461.02 (4) (c) A professional employer organization or professional employer group applying to renew a registration issued under sub. (5) is not required to submit a financial statement under this subsection.

(13) Insert 4-6 β

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SECTION 7. 461.04 (4) (title) of the statutes is amended to read:

461.04 (4) (title) TAX CREDITS AND OTHER ECONOMIC DEVELOPMENT INCENTIVES;

16 TAXES, ASSESSMENTS, EXPENDITURES AND BENEFITS.

History: 2007 a. 189; 2009 a. 29.

2009-2010 DRAFTING INSERT FROM THE LEGISLATIVE REFERENCE BUREAU

Insert 4-12 (18)

Nisconsin Act 295

SECTION 1. 461.02 (6) of the statutes is amended to read:

461.02 (6) Professional employer group register under this section or renew a registration by providing the information required under sub. (2), (4), or (5) on a combined or consolidated basis, paying the initial credential or renewal fee determined by the department under s. 440.03 (9) (a), and guaranteeing each other's obligations. If a professional employer group provides a combined or consolidated financial statement under sub. (2) (f) 1. that includes the financial condition of entities that are not part of the professional employer group, the person controlling the professional employer group shall guarantee the obligations of the professional employer organizations in the professional employer group.

History: 2007 a. 189; 2009 a. 29. Insert 4-6A

(2)

Section 2. 461.03 (1) of the statutes is amended to read:

461.03 (1) Working capital requirement. Working capital, as defined by generally accepted accounting principals, of not less than \$100,000, as shown in the financial statement submitted to the department under s. 461.02 (2) (f) 1., (4), or (6). If a professional employer organization or professional employer group has less than \$100,000 in working capital, the department may issue a registration or renewal registration contingent on the registrant meeting the working capital requirement of this subsection no later than 180 days after the issuance of the registration or renewal registration. During the period of contingent registration, the registrant

shall submit quarterly financial statements to the department accompanied by an attestation by the chief executive officer of the registrant that all wages, salaries, employee benefits, worker's compensation insurance premiums, payroll taxes, unemployment insurance contributions, and other amounts that are payable to or with respect to an employee of the registrant performing services for a client were paid by the registrant when due.

History: 2007 a. 189.

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SECTION 3. 461.03 (2) of the statutes is amended to read:

461.03 (2) ALTERNATIVE COMMITMENT. A bond, certificate of deposit, escrow account, or irrevocable letter of credit in an amount that is not less than \$100,000 or, if the financial statement submitted to the department under s. 461.02 (2) (f) 1. (4), or (6) indicates a deficit in working capital, a bond, certificate of deposit, escrow account, or irrevocable letter of credit in an amount that is not less than \$100,000 plus an amount that is sufficient to cover that deficit. The commitment described in this subsection shall be in a form approved by the department, shall be held in a depository designated by the department, and shall secure the payment by the professional employer organization or professional employer group of any wages, salaries, employee benefits, worker's compensation insurance premiums, payroll taxes, unemployment insurance contributions, or other amounts that are payable to or with respect to an employee performing services for a client if the professional employer organization or professional employer group does not make those payments when due. The commitment shall be established in favor of or be made payable to the department, for the benefit of the state and any employee to whom or with respect to whom the professional employer organization or professional employer group does not make a payment described in this subsection when due. The

professional employer organization or professional employer group shall file with the department any agreement, instrument, or other document that is necessary to enforce the commitment against the professional employer organization or professional employer group, or against any relevant 3rd party, or both.

History: 2007 a. 189.



State of Misconsin 2009 - 2010 LEGISLATURE

LRB-4033 TKK:bjk:md

stays

PRELIMINARY DRAFT - NOT READY FOR INTRODUCTION

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in 1/26/2010
(10 changes)

regen.

AN ACT to renumber 461.02 (9) (a) to (d); to renumber and amend 461.02 (2) (f), 461.02 (9) (intro.) (except 461.02 (9) (title)) and 461.04 (4); to amend 440.08 (2) (a) (intro.), 461.01 (5), 461.02 (2) (intro.), 461.02 (4) (a), 461.02 (5) (title), 461.02 (5) (a) to (d), 461.02 (6), 461.03 (1), 461.03 (2) and 461.04 (4) (title); and to create 461.02 (2) (f) 2., 461.02 (4) (c), 461.04 (4) (a), 461.04 (4) (c) and 461.10 of the statutes; relating to: professional employer organizations.

Analysis by the Legislative Reference Bureau

Under current law, a professional employer organization (PEO) or professional employer group (PEG) must apply for and obtain registration with the Department of Regulation and Licensing (department) prior to providing professional employer services in this state. This bill makes a number of changes to the law governing PEOs and PEGs.

Change to definition of PEO

Current law defines a PEO to mean a person engaged in the business of entering into written contracts for the provision of the nontemporary, ongoing employee workforce of a client and that under the contract has the obligation to pay the employees providing services for the client. A PEG is defined to mean two or more PEOs controlled by the same person. Current law defines a temporary help agency as an employer who places its employee with or leases its employees to another employer who controls the employee's work activities and compensates the first

employer for the employee's services, regardless of the duration of the services. Current law defines a temporary help company as an entity that contracts with a client to supply individuals to perform services for the client on a temporary basis to support or supplement the workforce of the client in situations such as personnel absences, temporary personnel shortages, and workload changes resulting from seasonal demands or special assignments or projects, and that hires and terminates the employment of, sets the rate of pay of, and pays the individuals.

This bill modifies the definition of PEO to explicitly exclude from the definition both a temporary help agency and a temporary help company.

PEO and PEG small operations registration

Currently, a PEO or PEG that has no more than 50 employees performing services for clients in Wisconsin and that is registered or licensed in another state, domiciled in another state, and does not maintain an office in Wisconsin or directly solicit clients that are located or domiciled in Wisconsin may apply for limited registration. This bill changes the name of such registration from limited to small operations.

Currently, an application for PEO or PEG registration or the renewal of registration must be accompanied by a financial statement that sets forth the financial condition of the applicant. This bill exempts a PEO or PEG seeking small operations registration or the renewal of small operations registration from the requirement to provide a financial statement to the department.

Treatment of tax credits and economic development incentives for providing employment and payment of taxes, assessments, expenditures, and benefits of employees

Current law provides that, in the event a client of a PEO or PEG is entitled to obtain tax credits or other economic development incentives from the state as a result of that client providing employment, the employees of a PEO or PEG who are providing services for that client are to be considered the employees of the client for purposes of determining the value of such tax credits or economic development incentives. This bill provides that the employees of a PEO or PEG who are providing services for the client will also be considered the employees of the client for the purposes of determining the value of any tax credits or economic development incentives that may be provided by a local governmental unit to a client who provides employment. The bill defines a local governmental unit as a political subdivision of or special purpose district in this state an instrumentality or corporation of such a political subdivision, special purpose district, instrumentality, or corporation or an instrumentality of the state and any of the foregoing.

The bill also requires that any taxes, assessments, expenditures, or benefits required by the state or a local governmental unit to be paid by an employer on a per employee basis is to be paid by the client of the PEO or PEG if the employee is performing services for that client, or by the PEO or PEG if the employee is not assigned to or providing services for a client. If a PEO or PEG pays any benefits or monetary consideration to its employees and the benefits or monetary consideration satisfy the requirements imposed by the state or local government unit, the amount

of the benefits or monetary consideration are to be applied to any obligations required to be paid by, assessed against, or charged to a client.

Database of registrants

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Currently, the department must maintain a list of registered PEOs and PEGs. This bill provides that the department must periodically update the list and make the list available on the department's Internet Web site, and that the list must include the address of each registrant.

The people of the state of Wisconsin, represented in senate and assembly, do enact as follows:

SECTION 1. 440.08 (2) (a) (intro.) of the statutes is amended to read:

440.08 (2) (a) (intro.) Except as provided in par. (b) and in ss. 440.51, 442.04, 444.03, 444.11, 448.065, 447.04 (2) (c) 2., 449.17 (1m) (d), and 449.18 (2) (d), and 461.02 (3) (a) and (b) and (4), the renewal dates for credentials are as follows:

SECTION 2. 461.01 (5) of the statutes is amended to read:

461.01 (5) "Professional employer organization" means a person that is engaged in the business of entering into written contracts for the provision of the nontemporary, ongoing employee workforce of a client and providing services under those contracts and that under those contracts has the obligation to pay the employees providing services for those clients from its own accounts, regardless of whether the person uses the term "professional employer organization," "PEO," "staff leasing company," "registered staff leasing company," "employee leasing company," or "administrative employer," or uses any other name, as part of the person's business name or to describe the person's business. "Professional employer organization" does not mean a temporary help agency, as defined in s. 102.01 (2) (f), or a temporary help company, as defined in s. 108.02 (24m).

SECTION 3. 461.02 (2) (intro.) of the statutes, as affected by 2009 Wisconsin Act 29, is amended to read:

461.02 (2) (intro.) Except as provided in sub. (7) (b), an applicant for
registration under this section shall submit to the department an application for
registration on a form prescribed by the department, together with the registration
fee determined by the department under s. $440.03(9)(a)$, that contains and all of the
following information:

SECTION 4. 461.02 (2) (f) of the statutes is renumbered 461.02 (2) (f) 1. and amended to read:

461.02 (2) (f) 1. A Except as provided under subd. 2., a financial statement that sets forth the financial condition of the applicant as of a date that is not more than 13 months preceding the date of the application, that is prepared in accordance with generally accepted accounting principles, and that has been audited by an independent certified public accountant. The financial statement shall be without qualification as to the going concern status of the applicant. A professional employer group may meet the requirements of this paragraph subdivision by submitting a combined or consolidated audited financial statement. An applicant that does not have sufficient operating history to have an audited financial statement that is based on at least 12 months of operating history may meet the requirements of this paragraph subdivision by submitting financial statements that have been reviewed by an independent certified public accountant.

Section 5. 461.02 (2) (f) 2. of the statutes is created to read:

461.02 (2) (f) 2. Subdivision 1. does not apply to a professional employer organization or professional employer group applying for registration under sub. (5).

SECTION 6. 461.02 (4) (a) of the statutes, as affected by 2009 Wisconsin Act 29, is amended to read:

461.02 (4) (a) On Renewal applications shall be submitted, together with the
applicable renewal fee determined by the department under s. 440.03 (9) (a), to the
department on a form provided by the department on or before the applicable
renewal date specified under s. $440.08(2)(a)$, and except. Except as provided in par.
pars. (b) and (c) and sub. (7) (b), -a registrant that wishes to renew its registration
the renewal application shall submit to the department, on forms furnished by the
department, a renewal application, together with an updated be accompanied by a
$financial\ statement\ \underline{described}, \underline{as\ that\ term\ is\ used}\ in\ sub.\ (2)\ (f)\ \underline{and\ the\ renewal\ fee}$
determined by the department under s. 440.03 (9) (a). A renewal of registration is
valid for one year after the date of renewal 1., updated to reflect the current financial
condition of the registrant.

SECTION 7. 461.02 (4) (c) of the statutes is created to read:

461.02 (4) (c) A professional employer organization or professional employer group applying to renew a registration issued under sub. (5) is not required to submit a financial statement under this subsection.

Section 8. 461.02 (5) (title) of the statutes is amended to read:

461.02 (5) (title) Limited Small operations registration.

SECTION 9. 461.02 (5) (a) to (d) of the statutes, as affected by 2009 Wisconsin Act 29, are amended to read:

461.02 (5) (a) Except as provided in sub. (7) (b), a professional employer organization or professional employer group that is domiciled outside this state, that is registered or licensed as a professional employer organization or professional employer group in another state, that does not maintain an office in this state or directly solicit clients that are located or domiciled in this state, and that has no more than 50 employees performing services for clients in this state on any given day may

apply for limited small operations registration under this section by filing with the department a limited small operations registration form prescribed by the department and paying the initial credential fee determined by the department under s. 440.03 (9) (a). An applicant that is seeking limited small operations registration shall, in addition to the information provided required under sub. (2) (a) to (e), provide the department with information and documentation showing that the applicant meets the qualifications specified in this paragraph for limited small operations registration.

- (b) Except as provided in sub. (7) (b), a professional employer organization or professional employer group seeking <u>limited small operations</u> registration that has employees performing services for clients in this state on July 1, 2009, shall register with the department as provided in sub. (3) (a), and the initial limited registration shall be valid as provided in sub. (3) (a).
- (c) Except as provided in sub. (7) (b), a professional employer organization or professional employer group seeking limited small operations registration that does not have employees performing services for clients in this state on July 1, 2009, shall register with the department as provided in sub. (3) (b), before contracting with a client in this state, and the initial limited registration shall be valid as provided in sub. (3) (b).
- (d) Except as provided in sub. (7) (b), a professional employer organization or professional employer group registered under this subsection that wishes to renew its <u>limited small operations</u> registration shall, in addition to complying with sub. (4), provide the department with information and documentation showing that the professional employer organization or professional employer group continues to

meet the qualifications specified in par. (a) for limited small operations registration, and the limited registration shall be valid as provided in sub. (4).

SECTION 10. 461.02 (6) of the statutes, as affected by 2009 Wisconsin Act 29, is amended to read:

461.02 (6) Professional employer group register under this section or renew a registration by providing the information required under sub. (2), (4), or (5) on a combined or consolidated basis, paying the initial credential or renewal fee determined by the department under s. 440.03 (9) (a), and guaranteeing each other's obligations. If a professional employer group provides a combined or consolidated financial statement under sub. (2) (f) 1. that includes the financial condition of entities that are not part of the professional employer group, the person controlling the professional employer group shall guarantee the obligations of the professional employer organizations in the professional employer group.

SECTION 11. 461.02 (9) (intro.) (except 461.02 (9) (title)) of the statutes is renumbered 461.02 (9) (am) and amended to read:

461.02 (9) (am) The department shall maintain and periodically update a list of all professional employer organizations and professional employer groups registered under this section. All, and shall make the list available on the department's Internet Web site. The list shall include the address of each registrant.

(bm) Except as provided in par. (am), all records maintained by the department that contain any information obtained from an applicant or registrant are confidential and not open to public inspection or copying under s. 19.35 (1) unless one of the following applies:

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SECTION 12. 461.02 (9) (a) to (d) of the statutes are renumbered 461.02 (9) (bm) 1. to 4.

SECTION 13. 461.03 (1) of the statutes is amended to read:

461.03 (1) Working capital requirement. Working capital, as defined by generally accepted accounting principals, of not less than \$100,000, as shown in the financial statement submitted to the department under s. 461.02 (2) (f) 1., (4), or (6). If a professional employer organization or professional employer group has less than \$100,000 in working capital, the department may issue a registration or renewal registration contingent on the registrant meeting the working capital requirement of this subsection no later than 180 days after the issuance of the registration or renewal registration. During the period of contingent registration, the registrant shall submit quarterly financial statements to the department accompanied by an attestation by the chief executive officer of the registrant that all wages, salaries, employee benefits, worker's compensation insurance premiums, payroll taxes, unemployment insurance contributions, and other amounts that are payable to or with respect to an employee of the registrant performing services for a client were paid by the registrant when due.

SECTION 14. 461.03 (2) of the statutes is amended to read:

461.03 (2) ALTERNATIVE COMMITMENT. A bond, certificate of deposit, escrow account, or irrevocable letter of credit in an amount that is not less than \$100,000 or, if the financial statement submitted to the department under s. 461.02 (2) (f) 1., (4), or (6) indicates a deficit in working capital, a bond, certificate of deposit, escrow account, or irrevocable letter of credit in an amount that is not less than \$100,000 plus an amount that is sufficient to cover that deficit. The commitment described in this subsection shall be in a form approved by the department, shall be held in a

depository designated by the department, and shall secure the payment by the professional employer organization or professional employer group of any wages, salaries, employee benefits, worker's compensation insurance premiums, payroll taxes, unemployment insurance contributions, or other amounts that are payable to or with respect to an employee performing services for a client if the professional employer organization or professional employer group does not make those payments when due. The commitment shall be established in favor of or be made payable to the department, for the benefit of the state and any employee to whom or with respect to whom the professional employer organization or professional employer group does not make a payment described in this subsection when due. The professional employer organization or professional employer group shall file with the department any agreement, instrument, or other document that is necessary to enforce the commitment against the professional employer organization or professional employer group, or against any relevant 3rd party, or both.

SECTION 15. 461.04 (4) (title) of the statutes is amended to read:

461.04 (4) (title) Tax credits and other economic development incentives; taxes, assessments, expenditures, and benefits.

SECTION 16. 461.04 (4) of the statutes is renumbered 461.04 (4) (b) and amended to read:

461.04 (4) (b) For purposes of determining tax credits, other economic development incentives provided by the state or a local governmental unit that are based on providing employment, or any other benefits that arises arise out of the employment of an employee of a professional employer organization or professional employer group who is performing services for a client, such an employee is considered to be an employee solely of the client, and the client is entitled to the

benefit of the tax credit, economic development incentive, or other benefit. If the amount of a tax credit, incentive, or benefit described in this subsection paragraph is based on the number of employees employed by a client, only those employees of a professional employer organization or professional employer group who are performing services for the client shall be treated as employees employed by the client, and employees of the professional employer organization or professional employer group who are performing services for the professional employer organization or professional employer group or for another client shall not be treated as employees employed by the client. On request of a client that is seeking a tax credit, incentive, or other benefit described in this subsection paragraph or on request of an agency of this state or local governmental unit that is responsible for administering such a tax credit, incentive, or benefit, a professional employer organization or professional employer group shall provide any employment information requested and reasonably required by the agency or local governmental unit that is necessary to support a claim, application, or other action by the client.

Section 17. 461.04 (4) (a) of the statutes is created to read:

461.04 (4) (a) In this subsection, "local governmental unit" has the meaning given in s. 19.42 (7u).

SECTION 18. 461.04 (4) (c) of the statutes is created to read:

461.04 (4) (c) Taxes, assessments, expenditures, or benefits required by the state or a local governmental unit to be paid by an employer on a per employee basis shall be paid by, assessed against, or charged to a client if the employee is providing services for that client or by a professional employer organization or professional employer group if the employee is providing services to the professional employer organization or professional employer group and not assigned to or providing

services for a specific client. Benefits or monetary consideration provided or paid to
an employee by a professional employer organization or professional employer group
shall be credited against the obligations required to be paid by, assessed against, or
charged to the client if the benefits or monetary consideration provided or paid to the
employee satisfy the requirements imposed by the state or local governmental unit.
SECTION 19. 461.10 of the statutes is created to read:
461.10 Short title. This chapter shall be known as the "Wisconsin
Professional Employer Organizations Act."

(END)

Duerst, Christina

From:

Sent:

To:

Subject:

Tierney, Michael Wednesday, January 27, 2010 11:04 AM LRB.Legal Draft Review: LRB 09-4033/1 Topic: Changes to regulations governing professional employer organizations

Please Jacket LRB 09-4033/1 for the SENATE.